

W.3.C.2.

AGENDA COVER MEMO

DATE: August 27, 2008
TO: Lane County Board of Commissioners
DEPT: Public Works
PRESENTED BY: Phillip Guyette, Fleet Services Manager
AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Owen Equipment, in the Amount of \$319,702.00, for the Purchase of One (1), New, Truck Mounted Catch Basin Cleaner, Contract FY08/09 FS-01.

I. MOTION

MOVE TO AWARD A CONTRACT TO OWEN EQUIPMENT IN THE AMOUNT OF \$319,702.00, FOR THE PURCHASE OF ONE (1), NEW, TRUCK MOUNTED CATCH BASIN CLEANER, CONTRACT FY08/09 FS-01.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Owen Equipment for the purchase of one (1), new, truck mounted catch basin cleaner required by Public Works Engineering Road Maintenance Section?

III. DISCUSSION

A. Background

Lane County Department of Public Works Road Maintenance Section operates one (1) truck mounted catch basin cleaner. This machine is used to clean storm and waste water systems, clean plugged culverts and clean storm sewer catch basins. This equipment unit has a 10-year scheduled lifecycle.

Replacement of this equipment was approved in the FY08/09 Fleet Services budget. The purchase price is within budgeted amount and sufficient funds are available for this purchase.

Vehicles and equipment are necessary to provide direct and indirect services to the citizens of Lane County, maintain County infrastructure including roads, and bridges, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

B. Analysis

This equipment was competitively bid by the State of Washington Purchasing Cooperative (WSPC). As per LM 21.112B, Cooperative Procurements, the County may participate in, sponsor, conduct, or administer cooperative procurements as set forth in ORS 279A.200 through ORS 279A.225.

C. Alternatives/Options

1. Purchase the above described units from Owen Equipment at this time.
2. Do not purchase at this time. The existing equipment unit has been in service more than 10-years and has reached the end of its economic life. Unscheduled maintenance cost for this unit exceed \$30,000.00 in the past six-months and major engine and drive train repairs will be required within one-year if the machine is not replaced.

D. Recommendation

It is recommended that the Board approve entering into a contract with Owen Equipment for the purchase of one (1), New, Truck Mounted Catch Basin Cleaner, Contract FY08/09 FS-01.

E. Timing

Upon approval of the Board, a contract will be executed between Owen Equipment and the County Administrator.

IV. IMPLEMENTATION/FOLLOW-UP

None.

V. ATTACHMENTS

Board Order
State of Washington, Contract #07005

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A
CONTRACT TO OWEN EQUIPMENT,
IN THE AMOUNT OF \$319,702.00,
FOR THE PURCHASE OF ONE (1), NEW,
TRUCK-MOUNTED CATCH BASIN
CLEANER, CONTRACT FY08/09 FS-01.

WHEREAS, a competitive bid by the State of Washington Purchasing Cooperative (WSPC) and in accordance with LM 21.112B, Cooperative Procurements, the County may participate in, sponsor, conduct, or administer cooperative procurements as set forth in ORS 279A.200 through ORS 279A.225; for the following purchase:

One (1), new, Truck-Mounted Catch Basin Cleaner, Contract FY08/09 FS-01

WHEREAS, this equipment was approved for purchase in the Fleet Services FY08/09 budget, sufficient funds are available for this purchase, and the price is within the budgeted amount, and

WHEREAS, the Director of the Department of Public Works recommends that the quote of \$319,702.00 submitted by Owen Equipment as a part of the State of Washington Purchasing Cooperative be accepted; and it is further

ORDERED that a contract be awarded to Owen Equipment in the amount of \$319,702.00 in accordance with the bid specifications; and it is further

ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this 27th day of August, 2008.

Faye Stewart, Chair
Lane County Board of Commissioners

APPROVED AS TO FORM

Date 8-7-08 lane county


OFFICE OF LEGAL COUNSEL

State of Washington DEPARTMENT OF GENERAL ADMINISTRATION Office of State Procurement <i>Rm. 201 General Administration Building, P.O. Box 41017 Olympia, Washington 98504-1017 • (360) 902-7400 http://www.gawa.gov</i>	CONTRACT AMENDMENT	
	Contract Number: 07005	Date Issued: June 19, 2008
	Amendment Number: Change Notice No. 6	Date Effective: July 1, 2008

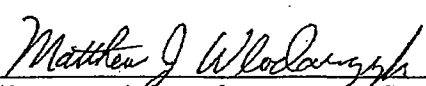

This Contract Amendment is issued under the provisions of the State Contract identified above. The changes authorized are within the scope of the original contract. All rights and obligations of the parties shall be subject to and governed by the terms of the original contract including any subsequent amendments, which are hereby incorporated by reference.

Purpose of Amendment

Purpose: This contract amendment 6, as outlined under contract bid 07005, paragraph 6.3, pricing and adjustments, and contractors request dated May 19, 2008, approves contractors request for price adjustment, and revises prices for Owen Equipment. Pricing shall remain firm and fixed for 180 days hereafter.
ALL OTHER TERMS, CONDITIONS AND PRICING REMAIN UNCHANGED.

Authorizing Signatures

This contract amendment, consisting of one [1] page and [N/A] attachments is executed by the persons signing below who warrant that they have the authority to execute this contract amendment.

For Contractor		For State	
 (Contractor Authorized Representative Signature)		 (Procurement Coordinator Signature)	
6/23/08 (Date)		6-25-08 (Date)	
Matt Wlodarczyk		Kenneth A. Woodfork, CPPB	
Telephone No. 503)255-9055		Telephone No. (360) 902-7422	
Email: mattw@owenequipment.com		Email: kwoodfo@ga.wa.gov	
GA Approval			
OSP Authorizing Manager:		Date:	
Signature:		Email:	
		Phone:	

State of Washington
Current Contract Information
Change Notice No. 6
Effective: July 1, 2008

Contract number: 07005 **Commodity code:** 2420

Contract title: CATCH BASIN CLEANER

Purpose: PRICE ADJUSTMENT OWEN EQUIPMENT

Term: January 10, 2008 **through:** January 9, 2010

For use by: Department of Transportation and General use: All State Agencies, Political Subdivisions of Washington and Oregon State, Qualified Non-profit Corporations, Materials Management Center, Participating Institutions of Higher Education (College and Universities, Community and Technical Colleges).

Contract type: This contract is designated as convenience use.

Scope of contract: This contract is awarded to multiple contractors.

Contractor : See Attachment A

Contact: See Attachment A

Address: See Attachment A

Phone: See Attachment A

FAX: See Attachment A

Fed. I.D. No.: See Attachment A

Supplier No.: See Attachment A

Products available: Catch Basin Cleaners with options.

Ordering information: See Page 2

Ordering procedures: See Attachment A

This page contains key contract features. Find detailed information on succeeding pages. For more information on this contract, or if you have any questions, please contact your local agency Purchasing Office, or you may contact our office at the numbers listed below.

Contact Administrator:  Kenneth A. Woodfolk, CPPB

Contracts Assistant: Christine Schoepfer

Phone Number: (360) 902-7422

Phone Number: (360) 902-7193

Fax Number: (360) 586-2426

Fax Number: 360) 586-2426

Email: kwoodfo@ga.wa.gov

Email: CSchoep@ga.wa.gov

Visit our Internet site: <http://www.ga.wa.gov/proc.htm>

Payment address: See Attachment A
 Order placement address: See Attachment A
 Minimum orders: See Attachment A
 Delivery time: See Attachment A
 Payment terms: See Attachment A
 Contract pricing: Attachment B This is the summary page for Item pricing. Detailed pricing listed under awarded contractor attachments.
 Contract pricing by Contractor: Attachment "B1" Owen Equipment
Attachment "B1" Enviro-Clean
 Specifications Attachment "C" Owen Equipment
Attachment "C" Enviro-Clean
 Term worth: **\$6,160,000.00/ 2 YEARS**

Current participation:	\$0.00 MBE	\$0.00 WBE	\$6,160,000.00 OTHER	\$0.00 EXEMPT
	MBE 0%	WBE 0%	OTHER 100%	EXEMPT 0%

NOTES:

- I. State Agencies: Submit Order directly to Contractor for processing. Political Subdivisions: Submit orders directly to Contractor referencing State of Washington contract number. If you are unsure of your status in the State Purchasing Cooperative call (360) 902-7415.
- II. Only authorized purchasers included in the State of Washington Purchasing Cooperative (WSPC) and State of Oregon Cooperative Purchasing Program (DASCPP/ORCPP) listings published and updated periodically by OSP and DAS may purchase from this contract. It is the contractor's responsibility to verify membership of these organizations prior to processing orders received under this contract. A list of Washington members is available on the Internet <http://www.ga.wa.gov/servlet/PCACoopListSy>, and a list of the Oregon members is available at <http://tpps.das.state.or.us/purchasing/cooperative/coop-menu.html> contractors shall not process state contract orders from unauthorized users.
- III. Recognizing that a single brand or manufacture would not satisfy the needs of the state, this contract was competitively awarded for a variety of products in this category. Every brand or model appearing on this contract was only awarded by manufacture to a single vendor, following the competitive process.

Prior to using this contract for a purchase, the end user should evaluate the products, pricing, and services on the contract and make a decision on the ones (s) that best fits their requirements. In each case a note to theirs files should be included communicating how their final choice selection was determined.

SPECIAL CONDITIONS:

1. Current Contract Information (CCI)

This Current Contract Information (Change Notice No. 6) after review of Section 6.3, Contract Price Adjustment Clause approves Owen Equipment's request for price adjustment, dated May19, 2008. Revised pricing will be effective as of July 1, 2008 and is posted under Attachment "B1" Owen Equipment. ALL OTHER TERMS, CONDITIONS, AND PRICING REMAIN UNCHANGED.

The following attachments provide information for this contract:

- Attachment "A" lists contract suppliers and selected Information: See Attachment A
- Attachment "B" provides a summary of Catch Basin item pricing by manufactures: Attachment B
- Attachment "B1" provides detailed item pricing and options available:
Attachment "B1" Owen Equipment
Attachment "B1" Enviro-Clean
- Attachment "C" provides bid specification compliance.
Attachment "C" Owen Equipment
Attachment "C" Enviro-Clean

2. Contractor Additional Options

Each contractor has provided an additional list of options that may be purchased from when using this contract. These options are included in this contract. However options such as customer supplied chassis or additional chassis or any other option that are not applicable to the equipment in the bid specifications are not authorized for purchase under this contract. Questions for clarification concerning options available under this contract should be directed to the Contract Administrator.

3. Certificate of Insurance

Contractor to furnish to the State Procurement Officer, a copy of a valid Certificate of Insurance listing the State as beneficiary (See Original Bid Document, Section II, Paragraph 1) within Fifteen (15) days after Contractor receipt of award notice.

4. Warranty

Bidder will submit a copy of warranty with items delivered under this contract. Unless otherwise specified, full parts and labor warranty period shall be for a minimum period of one (1) year after receipt of materials or equipment by the Purchaser. All materials or equipment provided shall be new, unused, of the latest model or design and of recent manufacture

In the event of conflict between contract terms and conditions and warranty submitted, to afford the state maximum benefits, the contract terms and conditions shall prevail.

5. Sales and Subcontractor Report

A quarterly Sales and Subcontractor Report (attached) shall be submitted in the format provided by the Office of State Procurement. You can get the report electronically at:

<http://www.ga.wa.gov/PCA/SL/ExternalForms/contracting/usage.doc>. Total purchases for each State Agency, University, Community and Technical Colleges must be shown separately. Total purchases

for all political subdivisions and non-profit organizations may be summarized as one customer. Additionally, all purchases by the State of Oregon or other purchasers must be reported as an aggregate total.

The report shall include sales information (Section A) and amounts paid to each subcontractor during the reporting period (Section B)

Reports should be rounded to nearest dollar. Contractors will be provided with all necessary sample forms, instructions, and lists. Reports are due thirty (30) days after the end of the calendar quarter, i.e., April 30th, July 31st, October 31st and January 31st.

ATTACHMENT "A"

CONTRACT SUPPLIERS

SUPPLIER:	OWEN EQUIPMENT	ENVIRO-CLEAN
ADDRESS:	P.O. BOX 30959	P.O. BOX 1619
CITY/STATE:	Portland, OR	Estacada, OR
ZIP CODE:	97294	97023
TELEPHONE:	(800) 992-3656	(503) 491-3393
FAX #:	(503) 255-9055	(503) 491-2283
CONTRACTOR CONTACT:	Matthew Wlodarczyk	Jim Lowe
PAYMENT TERMS:	Net 30 Days	Net 30 Days
LEAD TIME-ARO:	<u>See Attachment "B"</u>	<u>See Attachment "B"</u>
F.O.B.:	WSDOT Destinations All Others FOB Dealer	WSDOT Destinations All Others FOB Dealer
FREIGHT:	Prepaid and included	Prepaid and included
MINIMUM ORDER:	None	None
FED. I.D. NO:	93-0666853	93-1298960
ORDER ADDRESS:	P.O. BOX 30959 Portland, OR 97294	P.O. BOX 1619 Estacada, OR 97023
PAYMENT/ ADDRESS:	P.O. BOX 30959 Portland, OR 97294	P.O. BOX 1619 Estacada, OR 97023
OREGON DELIVERY	No Additional Cost	No Additional Cost

ATTACHMENT "B"

SUMMARY PRICE SHEETS

Company	Manufacture	Model	Discount Parts	Discount Accessories	Unit Price	Delivery ARO
Owen Equipment	International/Vactor	7600-6X4/Vactor 21 10J6	0	0	\$264,417.00	180-240 Days
Enviro-Clean	International/ Vac-Con	7600-6X4/V31 1/1100 SHA	0	0	\$272,808.94	210-270 Days

**WSDOT TRUCK CATCH BASIN CLEANER CONTRACT
07005**

CUSTOMER:		Lane County Department of Public Work:		
Contact Name		Phillip Guyette, Fleet Manager		
Sales Representative		Jim Brown	Date:	7/8/2008
Qty	OPT #	DESCRIPTION	As of 7/1/08	Ext
1		Vactor 2110 J6 (Base Bid Price)	\$ 264,417.00	\$ 264,417.00
General Specifications (See Bid Specs for More Detail)				
		Vactor 2110 J6 / International Chassis Model 7600-6x4		
		10 Yard Debris Body		
		1,000 Gallons Water Capacity		
		Two Stage 1.6 John Deere Auxiliary Engine with Fluid Coupler		
		Vactor Water Pump (80gpm @ 2,500psi)		
		Hydraulic Hose Reel with 300' of 1 1/4" Sewer Hose		
		Handgun System		
		20 Cubic Feet of Toolboxes		
		6" Butterfly Valve/Rear Door		
Options to Deduct (Included in Price)				
0	1001A	Flat Rear Door w Hydraulic Locks and Open/Close	\$ (4,500.00)	
0	1003	Debris Body Flush Out	\$ (985.00)	
0	1007	6" Butterfly Valve/Rear Door	\$ (778.00)	
1	1014	Centrifugal Separator	\$ (2,796.00)	\$ (2,796.00)
1	1015	Folding Pipe Rack - Curbside	\$ (685.00)	\$ (685.00)
0	1015A	Folding Pipe Rack - Street Side	\$ (685.00)	
0	1022	Splash Shield Rear Door	\$ (518.00)	
1	2002	Low Water Warning Light	\$ (215.00)	\$ (215.00)
0	3003C	Two Stage 1.6 John Deere Auxiliary Engine with Fluid Coupler (Use this deduction if a single fan is requested. Do not deduct if ordering a PD. See adjustment for PD unit in Other Additions/Deductions section below)	\$ (10,671.00)	
0	4004	8 ft Hydraulic Telescopic Boom with 180 degree rotation (Use this only if the customer wants a fixed boom only. Do not deduct if ordering the 5x5 Boom. See adjustment for 5x5 Boom in Other Additions/Deductions pricing section below)	\$ (9,270.00)	
0	4006	Joystick Boom Control	\$ (541.00)	
0	5011	3" Y Strainer at Water Pump	\$ (418.00)	
0	5015	Front Street Side & Curbside Couplers & Ball Valves	\$ (550.00)	
1	6000	300 x 1 1/4" Sewer Hose / 2500psi (After deducting this make sure to add back hose required below)	\$ (1,380.00)	\$ (1,380.00)
1	6004D	Rear Pinch Roller Only	\$ (1,380.00)	\$ (1,380.00)
0	6008	Hose Reel Manual Rewind	\$ (340.00)	
0	6011	Handgun Hose Reel - Spring Retractable with 50' Hose	\$ (845.00)	
0	6014	Telescoping Rotating Hose Reel Capacity 600x1" Sewer Hose (Use this only if the customer requests the standard Hydraulic non telescoping 600' hose reel. Do not deduct if ordering the 800' Telescoping Rotating Hose Reel. See the Vactor Options To Add Deduct Section below.)	\$ (7,800.00)	
0	6017	Hydraulic Shut Off Valves at Suction, Return, Filter Line (3)	\$ (520.00)	
0	7001	Tachometer for Chassis at Front Workstation	\$ (453.00)	

Vactor 2110J6

**WSDOT TRUCK CATCH BASIN CLEANER CONTRACT
07005**

0	8002	Handlight With Bumper Plug	\$ (242.00)	
0	8008	Brackets and Wiring for Revolving Light or Strobe (Rear)	\$ (283.00)	
0	8008A	Brackets and Wiring for Revolving Light or Strobe (Front)	\$ (283.00)	
0	8011	Worklights on Ext/Tele Boom	\$ (535.00)	
0	8012	Additional Connector for Hand Light - rear	\$ (84.00)	
0	9012A	24x18x18 Aluminum Tool Box	\$ (551.00)	
0	9014A	36x18x18 Aluminum Tool Box	\$ (645.00)	
0	P111	Module - Centari (Primer Base) Paint	\$ (1,030.00)	
1	S040	#10 Storm Nozzle	\$ (185.00)	\$ (185.00)
1	25268F	8" x 42" CB Tube	\$ (170.00)	\$ (170.00)
1	34766	6" x 7' CB Tube	\$ (304.00)	\$ (304.00)
1	S370	8" x 3' Aluminum Pipe Assembly	\$ (93.00)	\$ (93.00)
1	S420	6" Quick Clamp Assembly	\$ (31.00)	\$ (31.00)
1	S440	8" X 6" Flanged Adapter	\$ (118.00)	\$ (118.00)
1	S470	Additional 15 ft of 6" Lay Flat Hose	\$ (113.00)	\$ (113.00)
1	S540A	Catch Basin Handle Assembly 6"	\$ (118.00)	\$ (118.00)
0	S540	Catch Basin Handle Assembly 8"	\$ (118.00)	
1	34766B	6" x 3' CB Tube	\$ (103.00)	\$ (103.00)
1	S350A	6" x 3' Fluidizer Tube	\$ (103.00)	\$ (103.00)
1	69592	Laminated Lube Chart	\$ (27.00)	\$ (27.00)
1	NPN	Water Pump Overspeed Warning Light	\$ (340.00)	\$ (340.00)
0	66855A	Back Flush Quick Disconnect	\$ (258.00)	
1	NPN	6" ID Stand in Debris Pipe	\$ (427.00)	\$ (427.00)
1	NPN	6" Air Gap	\$ (160.00)	\$ (160.00)
1		International Cab & Chassis	\$ (106,250.00)	\$ (106,250.00)
		TOTAL DEDUCTIONS		\$ (114,998.00)
FACTOR OPTIONS TO ADD/DEDUCT				
0	1009A	External Mount Trash Pump with Float Pickup Arm Rated @ 450gpm	\$ 9,960.00	
0	1000	High Dump Option	\$ 13,508.00	
1	1004	Debris Body Load Limit Audible Alarm	\$ 1,756.00	\$ 1,756.00
0	NPN	12 Cubic Yard Debris Body	\$ 4,635.00	
0	NPN	15 Cubic Yard Debris Body	\$ 10,655.00	
0	NPN	Load Man Digital Scale System	\$ 8,200.00	
1	1031	Debris Body Hinged Deflector Plate Assembly	\$ 273.00	\$ 273.00
1	2006	Cold Weather Air Purge System	\$ 1,840.00	\$ 1,840.00
1	5023	Fan Flush Out System (Centrifugal Compressor Units Only)	\$ 422.00	\$ 422.00
0	6013	Hydraulic Tool Package	\$ 1,246.00	
0	6014B	Extra Capacity Hose Reel (800')	\$ 3,688.00	
1	8015	Worklight at Auxiliary Engine (Centrifugal Compressor Units Only)	\$ 370.00	\$ 370.00
0	1013	Debris Body Interconnect - Additional Water Capacity	\$ 2,045.00	
1	6019	Rear Rodder Pump Drain Valves	\$ 412.00	\$ 412.00
1	NPN	36x18x18 Toolbox	\$ 824.00	\$ 824.00
1	9015A	45x16x12 Toolbox	\$ 896.00	\$ 896.00
1	9016A	Full Width Behind the Cab Toolbox (Consult with Factory before ordering)	\$ 2,111.00	\$ 2,111.00
0	8020A	Whelen - 6 Head Strobe Light System	\$ 4,831.00	

Factor 2110J6

**WSDOT TRUCK CATCH BASIN CLEANER CONTRACT
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1	4011	Cordless Remote Pendant Control for Boom Operations	\$ 3,945.00	\$ 3,945.00
1	2012	Chassis Side Skirts	\$ 525.00	\$ 525.00
1	6004A	Automatic Hose Level Wind Guide	\$ 4,295.00	\$ 4,295.00
0	6012	Lateral Line Cleaning Hose Assembly	\$ 2,647.00	
0	1024	PD Vacuum Relief System	\$ 2,220.00	
1	1023	Vactor Lube Manifolds	\$ 1,931.00	\$ 1,931.00
0	2016	1300 Gallons Fresh Water Supply	\$ 2,405.00	
0	2010	3" Drain Valve Located @ Rodder Pump	\$ 360.00	
0	3008	Air Shift Engagements for Positive Displacement Blower Units	\$ 1,576.00	
0	3015	Hot Shift Engagement for Positive Displacement Blower Units	\$ 4,625.00	
1	5012	Multi-Flow Rodder Pump System	\$ 4,780.00	\$ 4,780.00
1	5021	Hydro Excavator System With High Pressure Relief System (Requires Part # 5012 Multiflow and #5010 Accumulator	\$ 4,908.00	\$ 4,908.00
1	5010	Accumulator System for Water System	\$ 2,354.00	\$ 2,354.00
1	6002	600' x 1" Sewer Hose	\$ 830.00	\$ 830.00
0	6003	800' x 1" Sewer Hose	\$ 1,630.00	
		TOTAL ADDITIONS		\$ 32,472.00
OTHER ADDITIONS / DEDUCTION PRICING				
0		To convert to 5 Yard Debris Body	\$ (1,952.00)	
0		For 18" PD Blower in lieu of Two Stage Fan System	\$ (2,348.00)	
0		For 16" PD Blower in lieu of Two Stage Fan System	\$ (4,393.00)	
0		Rear Mounted Chute	\$ 3,130.00	
0		Vac on the Go Level 1	\$ 932.00	
0		Vac on the Go Level 2	\$ 2,515.00	
1		Additional 500 Gallons Water Capacity (Total of 1,500)	\$ 3,460.00	\$ 3,460.00
0		Delete Entire High Pressure Rodding/Water System	\$ (15,450.00)	
0		Hose Reel Shield	\$ 950.00	
1		Boom to Reach 24' From Centerline of Truck (5x5 Boom)	\$ 8,770.00	\$ 8,770.00
0		Hendrickson Pusher Axle w 13,500 Rating	\$ 9,208.00	
0		Watson-Chalin Pusher Axle w 13,500 Rating	\$ 7,380.00	
0		Hendrickson Tag Axle w 13,500 Rating	\$ 9,208.00	
0		Watson-Chalin Tag Axle w 13,500 Rating	\$ 7,380.00	
0		Power Windows and Door Locks for Chassis	\$ 252.00	
0		Integral Front Frame Extension (If Required for Hose Reel Mounting)	\$ 263.00	
0		300' of 1" Sewer Hose in lieu of 1 1/4" hose	\$ 650.00	
0		Whisker Switch - Over Weight Debris Warning System with Light & Audible Alarm	\$ 1,575.00	
1		Load Man On Board Scale System - Over Weight Debris Warning System with Light & Audible Alarm	\$ 8,200.00	\$ 8,200.00
0		CB Radio Package	\$ 187.00	
0		Autocar WX64 - Cab Over Low Cab Entry Chassis	\$ 121,467.00	
1		Volvo VHD65F- Cab Over Low Cab Entry Chassis	\$ 105,237.00	\$ 105,237.00
0		ISM 370 Cummins Engine	\$ (1,202.00)	
0		Fuller 18 Speed Manual Transmission with Easy Brake Plus Clutch and Two Piece Clutch Brake	\$ (8,761.00)	

**WSDOT TRUCK CATCH BASIN CLEANER CONTRACT
07005**

0		Fuller Auto Shift Transmission 18 Speed	\$ (4,528.00)	
0		Fuller Auto Shift Transmission 10 Speed	\$ (5,980.00)	
1	NPN	Camlock for Rear Door Decant	\$ 470.00	\$ 470.00
1	8009	Worklight at Operators Station	\$ 525.00	\$ 525.00
1	2001	Low Water Warning Light W/Alarm	\$ 490.00	\$ 490.00
1	8015	Worklight @ Curbside	\$ 370.00	\$ 370.00
1	8016	Worklight @ Rear Door	\$ 480.00	\$ 480.00
1	NPN	Worklight Streetside Mid-ship (Use Aux motor light switch)	\$ 480.00	\$ 480.00
1	8025	LED Stop Tail Turn	\$ 560.00	\$ 560.00
1	NPN	Pipe Brackets Water Tank Curbside for CB Nozzle	\$ 475.00	\$ 475.00
1	NPN	Chain Mount Boom to Front Bumper	\$ 410.00	\$ 410.00
1	58990	8" Air Gap	\$ 231.00	\$ 231.00
1	NPN	Relocate Hydro-Excavator Hose Reel to Mid-ship Curbside	\$ 425.00	\$ 425.00
1	NPN	Lifting Eye Mounted on Boom	\$ 300.00	\$ 300.00
1	NPN	Relocate LP Hose/Reel to Front Bumper Streetside	\$ 310.00	\$ 310.00
1	9002	Tow Hooks Front	\$ 200.00	\$ 200.00
1	9002A	Tow Hooks Rear	\$ 300.00	\$ 300.00
1	48957	Voyager 7" Monitor, 4 Camera System	\$ 2,935.00	\$ 2,935.00
1	89957A	8"X72" Fluidizer Tube (Higbee)	\$ 640.00	\$ 640.00
1	NPN	Convert All Worklights to LED	\$ 920.00	\$ 920.00
		Additional Volvo Options	\$ 1,623.00	\$ 1,623.00
			\$ -	
		TOTAL OTHER ADDITIONS/DEDUCTIONS		\$ 137,811.00
		Total Revised Price		\$ 319,702.00

IH Chassis Price And Components Will Increase Effective January 1, 2009

Delivery time frame per contract is 180 - 240 days after receipt of order

If non stock chassis is ordered delivery is 6 months after receipt of chassis at Vector Mfg.

Customer Approval

Date

Sales Representative Approval

Date